



The Regional Municipality of Durham

COUNCIL INFORMATION PACKAGE

September 2, 2016

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Early Release Reports

Staff Correspondence

1. [Memorandum from Brian Bridgeman](#), Commissioner of Planning and Economic Development to Regional Council regarding the 2016 Transportation Tomorrow Survey.

Durham Municipalities Correspondence

Other Municipalities Correspondence/Resolutions

Miscellaneous Correspondence

1. [Ministry of Municipal Affairs](#) e-mailing Legislative Services advising of the Places to Grow Implementation Fund and the application process.
2. [Canadian Council for Public-Private Partnerships](#) e-mailing Legislative Services information on the 2016 CCPPP National Awards Applications.
3. [Ontario Good Roads Association \(OGRA\)](#) e-mailing registration details for OGRA's 2016 John Niedra Better Practices Competition nomination process.

4. [Ontario Good Roads Association](#) (OGRA) e-mailing registration details for the Managing Winter Operations Workshop.

Advisory Committee Minutes

Action Items from Council

Members of Council – Please advise the Regional Clerk at clerks@durham.ca by 9:00 AM on the Monday prior to the next regular Committee of the Whole meeting, if you wish to add an item from this CIP to the Committee of the Whole agenda.



The Regional Municipality of Durham Information Report

From: Commissioner of Planning and Economic Development
Report: #2016-INFO-11
Date: August 17, 2016

Subject:

Agriculture and Rural Affairs Economic Development Update

Recommendation:

Receive for information

Report:

1. Purpose

1.1 The purpose of this report is to provide an update on the various agricultural and rural economic development initiatives that are currently being undertaken by staff of the Economic Development and Tourism Division.

2. Background

2.1 The health of agricultural and the rural economy is of critical importance to the Region. The key Regional objectives with respect to Agricultural and Rural Affairs are to:

- Support the agricultural community by partnering in programs that promote the agricultural industry;
- Support the rural community by promoting local business retention and expansion, as well as new investment opportunities, and;
- Inform the public about various industry, business activities and projects taking place in the rural areas of the Region.

2.2 Durham Region has approximately 120,191 hectares (297,000 acres) of farmland, supporting a highly productive and diverse agriculture industry. Agriculture is one

of the largest primary goods producing sectors in the Region, accounting for approximately \$273 million in annual gross farm receipts. Attachment 1 is an Agricultural Profile containing additional statistics and information on the agricultural sector.

- 2.3 The Region of Durham's 2013-2018 Agricultural Strategy guides staff in their completion of economic development initiatives and activities related to agriculture. The document identifies the need to provide a supportive environment for the agriculture and agri-food industry in the Region. To monitor the effectiveness of the Agricultural Strategy, ongoing consultation is undertaken with key agricultural stakeholders.
- 2.4 Additionally, the document entitled "Vibrant North Durham: An Economic Development Plan, 2013-2018", guides staff in delivering economic development services for the Townships of Brock, Scugog and Uxbridge. The Plan recognizes similar rural challenges and opportunities, and identifies ways to proactively work towards building a dynamic and resilient local economy.

3. Supporting the Agricultural Industry and Rural Economy

- 3.1 To better understand and support the agricultural industry and rural economy, a number of initiatives have been, and are currently being undertaken or supported by Regional staff. The following highlights these key partnerships:
- The Region continues to support the Durham Farm Fresh (DFF) Marketing Association and the Durham Farm Connections (DFC) by providing on-going financial and in-kind support.
 - The Region continues to support the activities of both the Greater Toronto Area Agricultural Action Committee (GTA AAC) and the Golden Horseshoe Food and Farming Alliance (GHFFA) by participating in Regional Working Groups. Most recently, the GHFFA completed the Agri-Food Asset Mapping project. These maps provide an inventory of food and farming businesses throughout Durham and across the Greater Golden Horseshoe.

4. Agriculture and Agri-Food Education Initiatives

- 4.1 Region has been involved in a number of agriculture and agri-food education initiatives. The following highlights these key activities:
- Durham Farm Connections Grade 3 agricultural education program and public open house;

- Durham Farm Connections High School Program to expose students to the science and technology of agriculture, and encourage their consideration of careers in agriculture and agri-food sectors;
- Durham Farm Connections (with financial support from the Greenbelt Fund, the Region of Durham and other partners) launched a new interactive agriculture education mobile trailer;
- University of Ontario Institute of Technology Agriculture Leadership Certificate Program was launched with assistance from Regional staff;
- Durham Region Farmers' Market was held on June 6, 2016 during Ontario Local Food Week at Durham Region Headquarters;
- Starting in 2015, Regional Headquarters cafeteria Browns Fine Food - Garden St. Café, began promoting and including local produce in its menu;
- Staff began working with the GHFFA on a local food procurement project to have local food supplied to Regionally-owned facilities. This initiative is made possible through a grant from the Greenbelt Fund.

5. Rural and Agricultural Economic Development Initiatives

5.1 The Region has been involved in a number of Rural and Agricultural Economic Development initiatives. The following highlights these key activities:

- Action Plans for each Township to implement the Vibrant North Durham Economic Development Plan were created to facilitate coordinated economic development thinking and best practices. A review of the Action Plans occurs annually to assess their effectiveness and is reported to each Township Council.
- Staff provide ongoing in-kind support to the annual North Durham Building Business Forum. This annual event is led by Brock, Scugog and Uxbridge, to inspire entrepreneurship, share success stories, and inform local businesses on best practices in rural communities.
- In 2012, the Township of Brock, in partnership with the Region implemented the Beaverton Downtown Revitalization Initiative called "Beaverton 180" (B180). In 2014, the B180 project was expanded to include Cannington and Sunderland. This new project known as "Shop Brock" builds on the findings from B180 to emphasize business development and community engagement. The Shop Brock project is funded by the Township of Brock, Region of Durham, Province of Ontario and South Lake Community Futures Development Corporation
- To ensure that business investors have readily available information,

community profiles and site selector information packages have been developed and are regularly maintained.

- In partnership with the Townships of Brock and Scugog, staff continue to host annual local business tours to educate Council, senior staff and stakeholders about the rural economy.
- Efforts to promote and support economic development in north Durham is assisted by the local Economic Development Advisory Committees (EDAC) of Brock, Scugog and Uxbridge.
- The Economic Development and Tourism Division offers a number of education workshops and training opportunities each year to agriculture and rural stakeholders, often in partnership with other organizations.
- Economic Development staff makes a practice of conducting regular visits to businesses to engage and build relationships with the business community, provide resources and support business retention and expansion.
- The Agriculture and Rural Affairs E-newsletter provides information and updates related to agricultural and rural economic development.
- Investment Attraction activities are undertaken with a focus on the agriculture and agri-food sector as well as the rural communities of north Durham. This has resulted in one successful foreign investment in the Uxbridge Industrial Park, Hans Steel.

6. Conclusion

- 6.1 The ongoing success of the agricultural industry and rural communities is essential to the economy of the Region. The Planning and Economic Development Department is very active in supporting a variety of activities aimed at enhancing the ongoing viability of agriculture and the broader economy of Durham's rural areas.
- 6.2 A copy of the report will be forwarded to the Area Municipalities, the local Economic Development Advisory Committees, and the Durham Agricultural Advisory Committee for their information.

7. Attachments

Attachment #1: Durham Region Agricultural Profile

Respectfully submitted,

Original signed by

B.E. Bridgeman, MCIP, RPP
Commissioner of Planning and
Economic Development



DURHAM REGION
ECONOMIC DEVELOPMENT
CANADA



AGRICULTURAL PROFILE

DURHAM REGION AGRICULTURAL STRATEGY 2013-2018

Providing a supportive environment for the agriculture and agri-food industry in Durham Region by:

- Attracting, Retaining, and Expanding Agriculture and Agri-Food Businesses
- Promoting Outreach and Education
- Maintaining a Supportive Policy Environment
- Supporting an Agricultural Labour Force

Download a copy at:

Durham Region Economic Development website,
<http://www.investdurham.ca/Publications/StudiesStrategies.aspx>

PRODUCERS BY THE NUMBER...

OILSEED & GRAIN	273
BEEF CATTLE	226
GREENHOUSE, NURSERY & FLORICULTURE	112
DAIRY CATTLE & MILK	104
POULTRY & EGG	48
SHEEP & GOAT	44
FRUIT & TREE NUT	42
VEGETABLE & MELON	40
OTHER	565

Durham Region is a leading
AGRICULTURAL PRODUCER

**CONTRIBUTING
\$273.2 MILLION**
to Ontario's total
FARM PRODUCTION

HOME TO

1,454
FARMS

TOTAL
FARMLAND AREA
297,012
ACRES

IN 2011, **DURHAM**
FARMS HIRED

71,878
SEASONAL & YEAR-ROUND
LABOURERS



PROJECTS

Durham Region Cold Storage Feasibility Study & Business Case

Durham Region Federal Abattoir Feasibility Study & Business Plan

GHFFA Agriculture & Agri-Food Economic Profile

GHFFA Agri-Food Asset Mapping

CHALLENGE & OPPORTUNITY

- Understanding regulation required by the Province (Places to Grow, GreenBelt, Oak Ridges Moraine), municipalities, and conservation authorities
- Supporting local food infrastructure - i.e. food hubs, abattoirs, distribution networks, and cold storage
- Encouraging on-farm, value added activities
- Advancing education for existing and new farmers as well as the non-farming population
- Promoting funding programs for existing and new farmers and farm businesses

PARTNERS

- Agricultural Advisory Committee of Clarington (AACC)
- Durham Federation of Agriculture (DFA)
- Durham Agricultural Advisory Committee (DAAC)
- Durham Farm Fresh Marketing Association (DFF)
- Durham Farm Connections (DFC)
- Durham Farm & Rural Family Resources (DFRR)
- Golden Horseshoe Food & Farming Alliance (GHFFA)
- Leading Livestock Genetics (LLG)

Durham Region Agriculture & Rural Affairs Economic Development E-Newsletter is published bi-monthly to inspire, educate, and connect community partners and local business. Subscribe by email request to: agriculture@durham.ca

UNIVERSITY OF ONTARIO INSTITUTE OF TECHNOLOGY

Agricultural research conducted under the Faculty of Science – including biological science, chemistry, energy, and environmental physics

DURHAM COLLEGE

- School of Science & Engineering Technology
- Horticulture Food & Farming Diploma
- Horticulture Technician Diploma
- Food Processing Safety
- Pharmaceutical & Food Technology
- **New Durham College Centre for Food:** provides state-of-the-art labs and classrooms, a teaching restaurant, retail store and lecture theatre, in culinary, hospitality, tourism, agriculture and horticulture programs.



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The Regional Municipality of Durham Information Report

From: Commissioner of Planning and Economic Development
Report: #2016-INFO-12
Date: August 31, 2016

Subject:

Investment Attraction Statistics – Second Quarter: April 1, 2016 to June 30, 2016

Recommendation:

Receive for information

Report:

1. Purpose

1.1 The purpose of this report is to summarize the investment attraction activity handled by the Economic Development and Tourism Division in the second quarter of 2016.

2. Background

2.1 The Economic Development and Tourism Division's investment attraction activities are focused on four areas: investment inquiries; investment missions; investor visits; and in-bound delegations.

2.2 In the second quarter of 2016, the Investment Attraction team handled 56 investment leads.

2.3 Fifty three of these investment leads came directly to the Region or through the Region's overseas investment missions. Two of these investment leads were referred to staff through the Greater Toronto Marketing Alliance (GTMA) and one came from the Ontario Ministry of Economic Development, Employment and Infrastructure. Details of these inquiries can be found in Appendix 1 of this report.

- 2.4 The inquiries came from a number of different sectors: Digital Technologies (28); Manufacturing (7); Energy & Environment (6); Advanced Manufacturing (5); Agri-food (3); Professional Services (3); Property Development (2) and Transportation/Distribution (2).
- 2.5 Of the 56 investment leads in the second quarter of 2016, all are currently “Open”, which means the prospects are still considering their investment plans.
- 2.6 In the second quarter of 2016, two investment missions were undertaken, one to China (Wuxi), and another to Brazil (Porto Alegre, Recife, Rio de Janeiro) to identify new investment leads and to create partnerships that will assist the Region in identifying potential investment projects in the future. Details of these missions can be found in Appendix 2 of this report.
- 2.7 Economic Development and Tourism staff hosted six potential investors for Familiarization (FAM) tours in the Region. As a result of these tours, two of the companies are intending to come back to Durham to conduct business development with the intention of investing in Durham in 2017. Details of these investor visits can be found in Appendix 3 of this report.
- 2.8 Economic Development and Tourism staff also hosted one in-bound delegation. Details of this in-bound mission can be found in Appendix 4 of this report.

3. Conclusion

- 3.1 In the second quarter of 2016, the Investment Attraction team responded to 56 investment inquiries, undertook two investment missions, hosted six FAM tours, and hosted one in-bound delegation.
- 3.2 The Investment Attraction team is continuing to deliver its 2016 work plan to promote the Region in international markets as a municipality that is “open for business”.

Respectfully submitted,

Original signed by

B.E. Bridgeman, MCIP, RPP
Commissioner of Planning and
Economic Development

Appendix 1: Investment Inquiries (Q2 2016)

Project Name	Date of Inquiry	Status	Source	Project Description
Parking Technology Solutions	14/Apr/16	OPEN	Direct - Boulder	Company utilises sensor technology to deliver real-time data and relieve congestion, emissions, and other parking inefficiencies. Have low cost sensors and will enter into revenue sharing opportunities for any increased revenue as a way of funding their technology. Interested information on the Canadian market for their technology. Would like information on major private parking operators, as well as small to medium sized municipal parking operators.
GFRP Manufacturing Facility	15/Apr/16	OPEN	MEDEI	The company is a manufacturer and exporter of fiber glass re-bars (also known as Glass Fiber Reinforced Plastic - GFRP). The company decision will occur in the next 6 months. Durham sent 2 property options to the province.
Industrial Site	3/May/16	OPEN	Direct	Existing Durham company interested in purchasing land for industrial development. Site tour of Oshawa, Clarington, Ajax, and Port Perry. Client interested in a parcel in Scugog.
Solar Farm Developer	6/May/16	OPEN	Direct - China	One of the largest solar farm developer/operators in China. Currently have offices in US, Germany, South Africa, India and Australia. Do not currently have a network in Canada but is interested in developing one. May be done through their US office. Connect with US rep to discuss how we can help.
Home Security Technology	7/May/16	OPEN	Direct - China	Have developed a home security product that includes wearable devices; developing a system targeted at security for children to track their movements. Undertaking a pilot in China, want to bring to North American market. Owner has a business degree from Schulich and has worked in Canada for ADT.

Project Name	Date of Inquiry	Status	Source	Project Description
Fruit Farming	7/May/16	OPEN	Direct - China	Large grower of raspberries in China, ships most of their product to Europe. Interested in establishing a farming operation in Durham to supply the North American market.
Aluminum Parts Manufacturer	9/May/16	OPEN	Direct - China	Company manufacture zinc/aluminum products for a wide range of industries; including automotive parts, household electrical appliance, telecommunications, and electronic motors. Originally a Japanese/Chinese venture it is now wholly Chinese owned. Much of their product is sold in Japan. They have a few North American customers. Would consider setting up a facility in North America.
Power Cells for Electric Vehicles	9/May/16	OPEN	Direct - China	The company manufactures equipment to make lithium-ion batteries for electrical vehicles; as well as for mobile phones, tablet PCs, and others. They also provide PV manufacturing equipment, including auto equipment for solar cell, module plant equipment, and line automation solutions for module plants. Customers include BMW, VW, Mercedes. Are looking for partners in Canada to undertake research & development projects.
Transportation Company	9/May/16	OPEN	Direct	International transportation company looking for a building to lease that they would be able to service their 40-foot busses. 120,000 sq.ft. with at least 20 clear and 1 Drive in. Client is only considering Ajax, Oshawa, and Whitby.
Automotive Parts	10/May/16	OPEN	Direct - China	Company make jacks and wrenches for the automotive sector, currently supplying GM and Ford worldwide. Have had partners in Canada, including Magna. Is looking to create more business relationships in Canada and/or would like to represent Canadian products in China, particularly automotive.

Project Name	Date of Inquiry	Status	Source	Project Description
Automation Control	10/May/16	OPEN	Direct - China	Designs and develops automation control systems for a wide range of manufactures and industries. Does not produce any themselves, but designs for others. Industry 4.0 is a key driver for their business at the moment.
Rubber Products	10/May/16	OPEN	Direct - China	Company manufactures rubber products and currently imports a lot of rubber and carbon black from Canada (better quality). Are looking for a supplier of rubber, rather than going through an agent or trading company
Snack Foods	10/May/16	OPEN	Direct - China	A trading agent focused on beverage juices and snack foods. Is interested in connecting to food producers who want to sell their products into China. Company will take care of all the customs clearance in China.
Steel Pipes/Tubes	10/May/16	OPEN	Direct - China	One of the largest private companies in Wuxi, over 4 billion RMB per year and over 2,000 employees. Supply to a wide range of industries, including automotive, refrigeration, mechanical, and oil and gas industries. Have an existing sales presence in Canada mainly focused on oil and gas industry. Interested in getting into the automotive would consider setting up own manufacturing but feels would take too long, more interested in acquisition or JV.
Rubber Products	10/May/16	OPEN	Direct - China	Manufactures rubber products used in braking systems and suspension systems for trains and subway cars. Have 2 JVs in China with Bombardier. Replacement and spare parts may be a significant market for them. Very few sales in North America, as they can't find a channel for sales here. Would consider developing products in North America if there was a market.

Project Name	Date of Inquiry	Status	Source	Project Description
Health Food Production	10/May/16	OPEN	Direct - China	Have a company that imports nuts and makes food for the Chinese market. Has a number of food related projects. Is considering establishing a trading company to export nuts into China. Would also be interested in investing in or partnering with a manufacturer of cakes, cookies or breads; would help export them to China.
Titanium 3D Printing	10/May/16	OPEN	Direct - China	Company was established in 2012, now has 65 employees and revenue of 220M RMB. They 3D print and make small parts out of titanium. Their main customer is the aerospace industry. Clients include GKN, EADS, Airbus, Bombardier. They also have some sales in automotive and a new sector for them is geothermal power plants. They are also working with a Canadian university on a number of projects. Are considering establishing a North American business development office and after sales support. Looking for an individual to help them set up the business.
Industrial Land	10/May/16	OPEN	Direct	Company on behalf of client looking for industrial lands for sale in Durham Region preferably in Pickering and Whitby. 20-40 acres. Their client is looking to build a 150,000 – 200,000 sq.ft. food distribution centre. They are a non-union company and outside storage will be required. Fully serviced.
Industrial Building or Land	11/May/16	OPEN	Direct	Agent looking for an industrial building or industrial land in Durham Region. The company is confidential but they are looking to operate a non-toxic medical lab. Some assembling and light manufacturing will happen. No outside storage is required. They prefer to buy but also open for a long term lease. Looking for 10-15 acres of industrial land (preferably serviced) or a 100,000 -200,000 sq.ft. building with 10%-15% office space. Shipping doors.

Project Name	Date of Inquiry	Status	Source	Project Description
Industrial Land - Gardening	16/May/16	OPEN	Direct	Agent looking for industrial sites. Three options in Durham Region, 2 in Oshawa, 1 in Clarington. The company is looking for 25+ acres of land where some outside storage would be allowed. Preferably closer to major Hwys. Service is not required. The land will be used as a yard for products used in agriculture and gardening. They will build a 5,000 sq.ft. office.
Industrial Automation	6/Jun/16	OPEN	Direct - Brazil	Manufacture hardware for industrial automation. Established in 1982 from the Federal University of Rio Grande do Sul, they now employ 450 and have revenues of US\$40 to \$50m per year. Its primary market has been Brazil and the oil and gas industry (Petrobras). Two years ago they started to expand internationally focusing on Scandinavia. Their international marketing director is moving to Sweden to open this market. They are also considering the North American market.
Telecoms Hardware	6/Jun/16	OPEN	Direct - Brazil	Develops and sells hardware and software to the telecoms industry. Main advantages over other brands include cost and its CRM management system. Already selling internationally in US, South America, Middle East and Africa. Looking at a sales office.
Consulting Services	6/Jun/16	OPEN	Direct - Brazil	Looking to act as an advisor for companies in Brazil and Canada looking to sell their products or services in each country. Looking at possibility of moving to Canada and starting this business.
Drink Cooler	6/Jun/16	OPEN	Direct - Brazil	Manufacture a portable drink cooler that can cool a drink can or bottle in 3 to 7 minutes. Also working on a larger unit which can cool 6 drink cans in the same time. Are looking at the US market to start, simply because of the size of the market.

Project Name	Date of Inquiry	Status	Source	Project Description
Ozone Control Systems	6/Jun/16	OPEN	Direct - Brazil	Have developed air filtration systems to control ozone and smells. Mainly used in agricultural and food processing applications, such as mushroom growing operations. Are also developing water filtration systems for cleaning rainwater and other water treatments applications. Interested in understanding the market for their products.
3D Projection System	6/Jun/16	OPEN	Direct - Brazil	A small start-up company (13 employees) that make a very inexpensive 3D projection system for smart phones. The projector is made from cardboard and plastic and costs less than \$1 to manufacture, but sell for about \$10. In order to project anything you are required to download an app which is free. They currently have 30 demonstration videos on YouTube channel that can be loaded. Users will also be able to create their own video content and upload it. Looking for ways to sell in North America and China.
Software Development	6/Jun/16	OPEN	Direct - Brazil	Company was established in 1999 and currently employ 60 people. The company provides tailor-made software solutions focusing on automation of business processes and more recently m-commerce. Their customers are large companies throughout Brazil and Latin America. They have some international clients but no overseas presence. Are interested in understanding what Durham would offer them.
Health & Safety Monitoring	6/Jun/16	OPEN	Direct - Brazil	Developed an integrated safety monitoring device with a monitored pill box. Will allow seniors to be monitored for falls but will also monitor their intake of medicine. Still in the product development stage but is almost ready to go to market. Believes North America will be the largest market for their product.

Project Name	Date of Inquiry	Status	Source	Project Description
Software Development	8/Jun/16	OPEN	Direct - Brazil	Developed software which helps organizers of events, focused mainly on academic and scientific events. Software manages everything from registration to ticketing, to submissions of papers, to evaluations. Currently only in Portuguese but they are developing Spanish and English versions. Interested in the Canadian market for this type of software.
Software Development	8/Jun/16	OPEN	Direct - Brazil	Have developed a platform that searches for automotive parts. They have over 500 parts in their catalogue for both domestic and foreign cars. Through their software they match people looking for parts with those who have them in stock. Are looking for a Canadian automotive parts distributor.
Software Development	8/Jun/16	OPEN	Direct - Brazil	Company was founded 20 years ago. They develop customized software solutions focused on education and health management solutions. They also have developed a point of sale software that is focused on the Brazilian market. One of the founders of the company recently sold his interest, but registered a company for them in Waterloo. Are coming to Toronto for the Softex mission and would like to visit Durham, main focus would be on eHealth and health informatics.
Web-based Logistics Management	8/Jun/16	OPEN	Direct - Brazil	Started in 2013 the company has developed a web-based system for managing ocean-based logistics. Their main customers are freight forwarders and import/export companies. They have an office in Rotterdam (part of a program from the port authority) and do a lot of business in Asia. They did have some business in Canada but it has since dried up and they are looking to get back into the market.

Project Name	Date of Inquiry	Status	Source	Project Description
Wind Power	8/Jun/16	OPEN	Direct - Brazil	An engineering company that has developed monitoring systems for wind energy facilities. They are currently monitoring over 200 MW in Brazil. They are currently working with a professor in Winnipeg. Want information on the Canadian wind energy sector.
Accessibility Training Software	8/Jun/16	OPEN	Direct - Brazil	Started in 2011 with 3 students developing software to analyse web pages to improve accessibility. They now provide testing of software for accessibility and have software that helps train people with disabilities to utilize software. They are looking at expanding internationally and are considering North America as well as Spain and Israel.
Mobile App Development	8/Jun/16	OPEN	Direct - Brazil	Company develops apps for mobile devices. Currently have 12 employees. They currently have clients in Boston and New York and have just opened a sales office in Delaware. A couple of the company owners are interested in moving to Canada and would consider setting up an office here.
Software Development	8/Jun/16	OPEN	Direct - Brazil	A software development house, it is 6 years old and currently has 15 employees (about half are engineers and half designers). They are focused on mobile development and have worked for a number of different industries including energy, fashion, ecommerce, social media clients. Would like to develop a base of clients in North America, would consider a sales office in either San Fran or TO. Looking at Q1 2017.

Project Name	Date of Inquiry	Status	Source	Project Description
Online Furniture Market	9/Jun/16	OPEN	Direct - Brazil	Has an online market place for designers of furniture, allowing them to connect directly with their customers. Their designers are primarily from Brazil but are expanding into other Latin American countries. They do have one Canadian designer (Umbra Design) who sells their product on their site. Was established in 2014 and had 265% growth last year. Have been selected to participate in a start-up program in Silicon Valley. They are also looking for investment with 2 funds interested. They are considering how they expand into international markets, with North America being the most likely.
Security Monitoring	9/Jun/16	OPEN	Direct - Brazil	Provide a security system that monitors unusual movements within parameters set by the client and alerts the monitoring site. Believes they can provide monitoring services in Canada from Brazil. Company has sales of R\$60M and has seen 20% to 40% growth. Would like to move to Canada in 2018.
Project Management	9/Jun/16	OPEN	Direct - Brazil	A consulting firm that provides professional services, systems and outsourcing project management. They have worked on large construction projects. They have integrated GPS into their project monitoring and tracking to be able to get up to the minute feedback. Currently all of their clients are in Brazil but they are interested in expanding into international markets.
Mobile Games	9/Jun/16	OPEN	Direct - Brazil	Has developed a game for mobile devices (also for PCs and consoles but focusing on mobile now). He also helps other independent games developers and would like to relocate to Canada.

Project Name	Date of Inquiry	Status	Source	Project Description
Intranet Collaboration Platform	9/Jun/16	OPEN	Direct - Brazil	Worked for Oracle in San Fran and developed a project for a company-based collaborative platform designed to be more visual. Left Oracle in 2011 to start his own business, now employs 20 people. Includes 4 key elements: communication, collaboration, social and corporate. Would like to be in the Canadian market, would be looking for a reseller.
eHealth	10/Jun/16	OPEN	Direct - Brazil	Established in 2005, they have grown to become the largest eHealth company in in Brazil, currently have approximately 800 employees. They are currently active in Brazil and Latin America. Are looking to expand into areas of eHealth innovation, of which North America is very strong. Would consider visiting Durham, to get a better understanding of Ontario's eHealth networks.
Mobile App Development	10/Jun/16	OPEN	Direct - Brazil	Established in 2008 this company develops mobile systems and apps. Their main products are focused on administration (i.e. utility usage, sales and marketing) of retail shopping malls. His software is currently being used in 60 malls in Brazil, some of which are owned by Canadian developers.
Online Corporate Travel Site	13/Jun/16	OPEN	Direct - Brazil	Company is 3 years old but currently have 43 employees with most being in customer relations. Have developed a online corporate travel service that integrates flights, hotels and local travel (i.e. taxis, buses, Uber etc.). Have focused on Brazil but know that the US market is biggest in the world. Feel they need to establish an office, will start considering this at the beginning of 2017.

Project Name	Date of Inquiry	Status	Source	Project Description
Logistics Monitoring	13/Jun/16	OPEN	Direct - Brazil	Have developed a product which uses RFID to track the movement of goods within a warehouse environment and large operations (i.e. airports, food production) to alert to and avoid bottlenecks and wait times. Have operational in 25 warehouses in Brazil and are focused on the USA and Canada for expansion.
Games Development	13/Jun/16	OPEN	Direct - Brazil	Company is 2 years old and currently has a team of 10 people. They develop games for pcs and mobile devices. Their games are only available in Brazil. One game has been very successful. They are interested in developing more games and are currently looking for funding to grow the company.
Software Development	13/Jun/16	OPEN	Direct - Brazil	An innovation company that creates solutions for customers, focused on cloud computing, big data, web development and mobile applications. Looking to develop more products and are interested in the R&D support in Canada. Would consider setting up a company to help develop new solutions.
Cyber Security	13/Jun/16	OPEN	Direct - Brazil	Company started in 2009 with 7 people, they now have 120 employees. They sell security equipment like firewalls and cloud computing. Their main customers are in the finance and telecoms sectors. All of their business is in Brazil, but they are looking at expanding into Canada, Israel and other Latin American markets.
Mobile App Development	13/Jun/16	OPEN	Direct - Brazil	Has developed a number of business management tools (i.e. secure communication; IT help desk; task controller) as well as developing bespoke one-off tools. Main customer is Brazilian government agencies. Currently has 10 staff who all work remotely. Interested in getting clients in Canada, needs some market research done to understand the market and competition.

Project Name	Date of Inquiry	Status	Source	Project Description
Corporate Messaging Systems	13/Jun/16	OPEN	Direct - Brazil	Company has developed a corporate solution for instant messaging that is more secure than existing instant messaging across multiple platforms (i.e. iOS, Android, Windows). They currently have 10 clients with growth plans to have over 200 by 2020. They are currently focused on the Brazilian market and are looking for investment to accelerate their growth.
Mobile Games Development	13/Jun/16	OPEN	Direct - Brazil	Company started in 2006 they have developed games for mobile devices with over 20 traditional (solitaire, crosswords, etc.) for all mobile platforms. Majority of their revenue comes from ads. They have had over 6 million downloads and get over 2 million ad impressions per day. Are looking to develop more games.
Energy Efficiency	13/Jun/16	OPEN	Direct - Brazil	New start-up (3 partners) that provide energy diagnostics and energy efficiency services. Provide an ongoing service to clients. Have focused on hospitals, hotels and distribution centres.
Second Screen Market	13/Jun/16	OPEN	Direct - Brazil	Developed an app that captures individual preferences and feeds them content specific to their interests. Crosses multiple platforms (music, TV, movies, etc.). Will allow for user behaviour profiles to be constructed that will allow for targeted advertising. Still in the validation phase and looking for funding, will then move to sales. Would like to sell in North America, which is a massive market.
Municipal Waste Water / Sludge Treatment Company	16/Jun/16	OPEN	GTMA	GTMA asked to arrange a meeting with city executives in charge of Works/Environmental Department. Company met with Works Department.

Project Name	Date of Inquiry	Status	Source	Project Description
Propane Plant	17/Jun/16	OPEN	Direct	Company looking for a 10 acre parcel with close proximity to an existing industrial park, or land that can easily be rezoned. Easy access to primary transportation highway. Minimum setback of 500 ft. from existing residences. Rail connectivity is a requirement.
Environmental Pollution Monitoring System	30/Jun/16	OPEN	GTMA	GTMA asked to arrange a meeting with city executives in charge of Works/Environmental Department. Company met with Works Department.

Appendix 2: Investment Missions (Q2 2016)

Mission	Purpose	Partner	Leads	Prospects
Investment Mission to China (Wuxi)	Investment	None	13	3
Investment Mission to Brazil (Porto Alegre, Recife, Rio de Janeiro)	Investment	None	33	6

Appendix 3: Investor Visits (Q2 2016)

Company	Month	Outline Program	Outcome
Brazilian Technology Companies – Spark Centre Touchdown Program	June	Five Brazilian companies participated in the Spark Centre's Touchdown program. Given one week's training on how to establish a business in Ontario. Also had a one day tour of Durham	One company will be looking to establish their business by the end of the year, another two will be returning in the fall to do more market research, with the intention of setting up their businesses in Durham in 2017.
Brazilian eHealth Company	July	UOIT and their National Research Chair on Health Informatics, IRAP representative, Spark Centre, Ontario Centers of Excellence, eHealth Ontario	Company has indicated that they will be coming back to Canada in the fall and hope to have established an office in 2017. Durham will be considered.

Appendix 4: Inbound Delegations (Q2 2016)

Delegation	Month	Purpose	Outcome
Softex Recife Mission to Canada	July	Following meetings in Brazil in June, Softex Recife changed their plans and spent a day in Durham Region. Four companies participated in the program and were toured around the region.	Working with Softex to discuss greater collaboration and speaking to one of the companies about their investment plans.



The Regional Municipality of Durham Information Report

From: Commissioner of Planning and Economic Development
Report: #2016-INFO-13
Date: September 8, 2016

Subject:

Agriculture and Rural Affairs Newsletter – August 2016

Recommendation:

That Commissioner's Report #2016-INFO- be received for information.

Report:

1. Purpose

- 1.1 This Agriculture and Rural Affairs newsletter, published bi-monthly, is produced in cooperation with Corporate Communications. It is a snapshot of the Division's initiatives, activities and partnerships within the Agriculture sector, rural areas and communities of the Region. The newsletter provides a simple means of relaying the information regarding the latest agricultural and rural Economic Development news to Council and the public.
- 1.2 The Agriculture and Rural newsletter is currently circulated to the Planning & Economic Development Committee and Council for information. It is also posted on the Region's website and distributed via social media channels through Corporate Communication.

2. Attachments

Attachment #1: Agriculture and Rural Affairs Economic Development
Newsletter – August 2016

Respectfully submitted,

Original signed by

B.E. Bridgeman, MCIP, RPP
Commissioner of Planning and
Economic Development



DURHAM REGION
ECONOMIC DEVELOPMENT
CANADA



AGRICULTURE AND RURAL AFFAIRS NEWSLETTER

August 2016 Volume 5, Issue 4

Celebrating Cobra Metal Fireplace and Grills, family owned and operated for over 40 years!

Uxbridge-based company Cobra Metal Fireplace and Grills has been in operation since 1971, and over the course of more than 40 years, has had three generations of metal fabricators working at the family owned company. Known for their namesake wood stoves, the company has built thousands of fireplaces, barbecues and gas stoves for Canadian homes and businesses. Learn more about **Cobra Metal Fireplace and Grills**.



Wright's Feeds 'N Needs, serving Scugog since 1984

Wright's Feeds 'N Needs is a community-focused, family owned business based out of Blackstock that operates a retail store, which supplies livestock feed, lawn and garden products, farm supplies and more to local farmers, hobbyists and homeowners. Learn more about **Wrights Feeds N' Needs**.

REGIONAL HIGHLIGHTS

At The Regional Municipality of Durham, we aim to serve you by keeping you up-to-date on current projects and opportunities, economic developments and local initiatives in Durham Region.

- **Durham Region Film Festival (DRFF):** The second-annual DRFF will take place Sept. 16 to 18, and will bring the magical experience of film--both on-screen and behind the scenes--to local residents and visitors through a variety of demonstrations, workshops and film screenings. Taking advantage of Durham's cultural landscape, the film festival will have screenings and activities at the Regent Theatre and Robert McLaughlin Gallery in Oshawa, the Docville movie set in Clarington, and the historic St. Francis Centre for Community, Arts and Culture in Ajax. Tickets sales will begin in early August. Learn more about the DRFF.

Focus on
Durham



To learn more about Regional initiatives, please visit www.investdurham.ca.

Ambassadors needed for new Farm Connections mobile education exhibit

Connections have an innovative new mobile education trailer for an ongoing agriculture education campaign in Durham Region, which is set to connect with, and educate, more than 100,000 people about local food and agriculture. Durham Farm Connections is looking for volunteers to serve as ambassadors at the various events to help organize resources and interact with the public. Ambassadors will be trained and paid a small honorarium.



For more information about becoming an ambassador, please email [Mary Ann Found](mailto:MaryAnn.Found@connections.ca).

Celebrate the season with upcoming fairs in Durham Region

Soak up the rest of summer and celebrate the beginning of autumn with these upcoming fairs in Durham:

Aug. 26 to 27: **Blackstock**

Sept. 3 to 5: **Port Perry**

Sept. 8 to 11: **Orono**

Sept. 9 to 11: **Uxbridge**

Sept. 13 to 14: **Sunderland**

Sept. 16 to 18: **Beaverton**



Co-op opportunities for high school students in north Durham

High schools in rural Durham, including Brock, Uxbridge and Port Perry, offer students an opportunity to build career skills, learn about their interests and develop valuable relationships in their local communities through co-operative (co-op) education programs. Students can be placed in a variety of employment sectors, such as agriculture, business, education and trades.

Learn more about co-op opportunities at [Brock High School](#), [Uxbridge Secondary School](#) and [Port Perry High School](#).

Durham College Community Employment Services provides access to a full host of work resources

Durham College Community Employment Services (CES) hosts locations throughout Durham Region, including Bowmanville, Oshawa, Uxbridge, Port Perry, Cannington and Brock. Durham College CES is a valuable resource to all job-seekers. Agriculture and farm job postings are welcome, and employees are happy to assist agriculture and rural businesses through their employment services, or with individuals looking for more information about initiatives like the Youth Job Connection program or Canada Ontario Job Grants. Learn more about [Durham College Community Employment Services](#).



Durham Region's first-ever spring farmers market a success!

In celebration of Local Food Week in June, The Regional Municipality of Durham hosted the first-ever spring Durham Region Farmers Market at Regional Headquarters in Whitby. There was a bounty of fresh, local produce, tasty snacks, plants and value-added agricultural products for everyone to enjoy. Stay tuned for more information about the upcoming fall farmers market in October during Ontario Agriculture Week.



Ontario launches three new programs in honour of the 150th anniversary of the Confederation of Canada

In 2017, the nation will celebrate its 150th anniversary. The Province of Ontario recently launched three one-time, project-based programs to commemorate this milestone in Canada and throughout Ontario. The Ontario150 Community Capital Program, Ontario150 Partnership Program and the Ontario150 Community Celebration Program are all currently accepting applications. Please note that the application deadlines vary by each program. Learn more about **Ontario 150 programs**.

The sixth-annual Brock's Big Bite event takes place on Aug. 13!

Brock's Big Bite will be returning to Beaverton on Aug. 13 and will feature fun community events for residents and visitors of all ages. In addition to the variety of delicious local food available, there will also be musical performances and a vendors' marketplace featuring artisans, community groups, retailers and businesses. Learn more about **Brock's Big Bite**.



Brock Business Tour showcases Brock's thriving business community

The Township of Brock Council and the Brock Economic Development Advisory Committee, with support from the Region of Durham, hosted the fourth-annual Brock Business Tour in an effort to learn more about Brock's business community. Tour stops included Northern Metalworks, A & B Mechanical Services, Pilgrim's Home Hardware, Sunderland Legion, the Dark Horse and a trip to downtown Sunderland. Learn more about the **Brock Business Tour**.

Pictured on the right: Jamie Schmale, MP (Haliburton-Kawartha Lakes-Brock); John Grant, Mayor of Brock Township; and Darren Sharpe, owner of Northern Metalworks.



Province launches new social enterprise strategy

Ontario's Social Enterprise Strategy 2016 to 2021 was recently launched to help social enterprises grow their businesses, while addressing social and environmental challenges. The province will invest more than \$6 million in the first year of this renewed strategy. Learn more about **Ontario's Social Enterprise Strategy**.

Ontario Century Farm Signs recognize 100 years or more of farm ownership

The Ontario Century Farm Sign was initiated in 1967 as a Canadian Centennial project of the Junior Farmers' Association of Ontario. In order to qualify for a centennial celebrant sign, direct descendants of the same family must have owned the same farm for 100, 125, 150, 175 or 200 consecutive years. Learn more about **Ontario Century Farm Signs**.



[August 19: *Touch a Truck Event*](#)

[August 22 to 24: *Three-day Aquaponics Course*](#)

[August 25: *Farmers of Uxbridge*](#)

[September 14: *Durham Exports Conference*](#)

[September 22: *Durham College Harvest Dinner*](#)

Contact us!

Toll-free: 1-800-706-9857

Online: www.investdurham.ca



As a contact of the Region of Durham's Planning and Economic Development Department, you have been added to our mailing list. If you wish to be removed from the mailing list, please use the unsubscribe link located at the bottom of this e-newsletter.

If this information is required in an accessible format, please contact the Planning and Economic Development Department at 905-668-7711 extension 2615 (toll-free at 1-800-706-9857).

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Region of Durham Economic Development

agriculture@durham.ca

www.investdurham.ca



The Regional Municipality of Durham Information Report

From: Commissioner of Finance
Report: #2016-INFO-14
Date: September 2, 2016

Subject:

Economic Update at September 2016

Recommendation:

Receive for information.

REPORT:

1. Background

- The Finance Department continues to monitor economic conditions as they pertain to the Canadian, Provincial and local Regional economies on an ongoing basis with periodic summary reports to the Committee of the Whole and Regional Council.
- This information assists in identifying risks and will be a key consideration as Regional staff work through the 2017 Business Planning and Budget process and multi-year forecast.

2. Economic Update

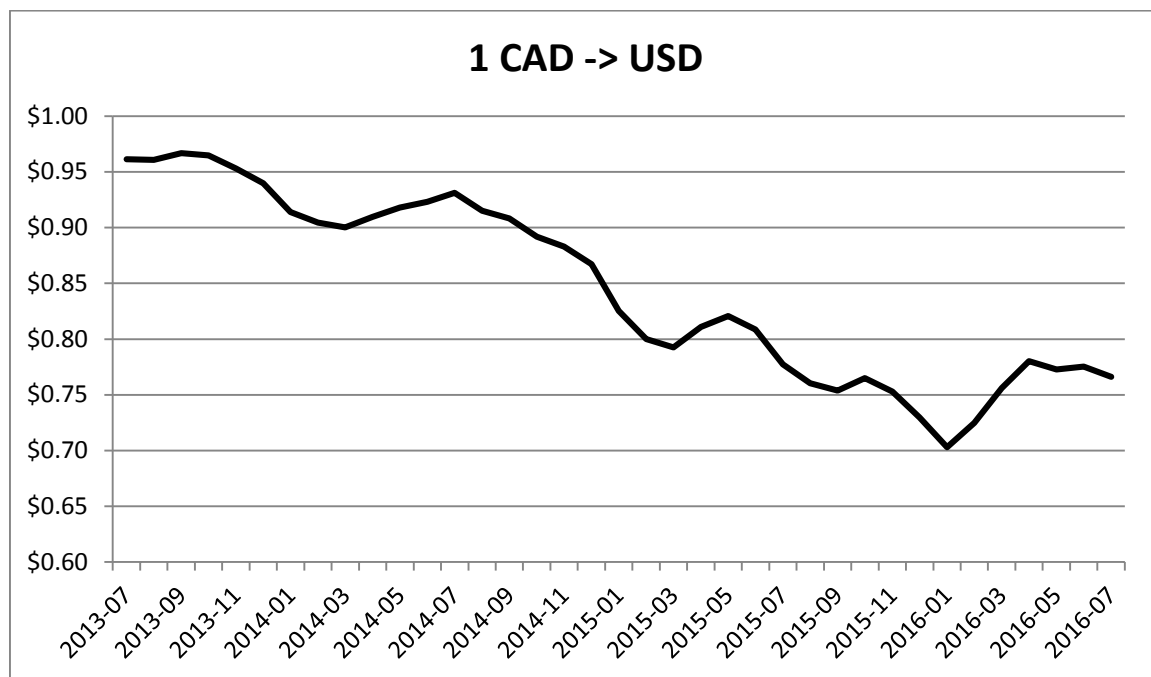
2.1 Economic Growth

- In Canada, real Gross Domestic Product (GDP) grew by 0.6 per cent (quarterly change) in the first quarter of 2016 but is estimated to have contracted by 0.4 per cent in the second quarter as a result of volatile trade flows, uneven consumer spending and the Alberta wildfires. Expressed at an annualized rate, real GDP fell by 1.6 per cent in the second quarter.

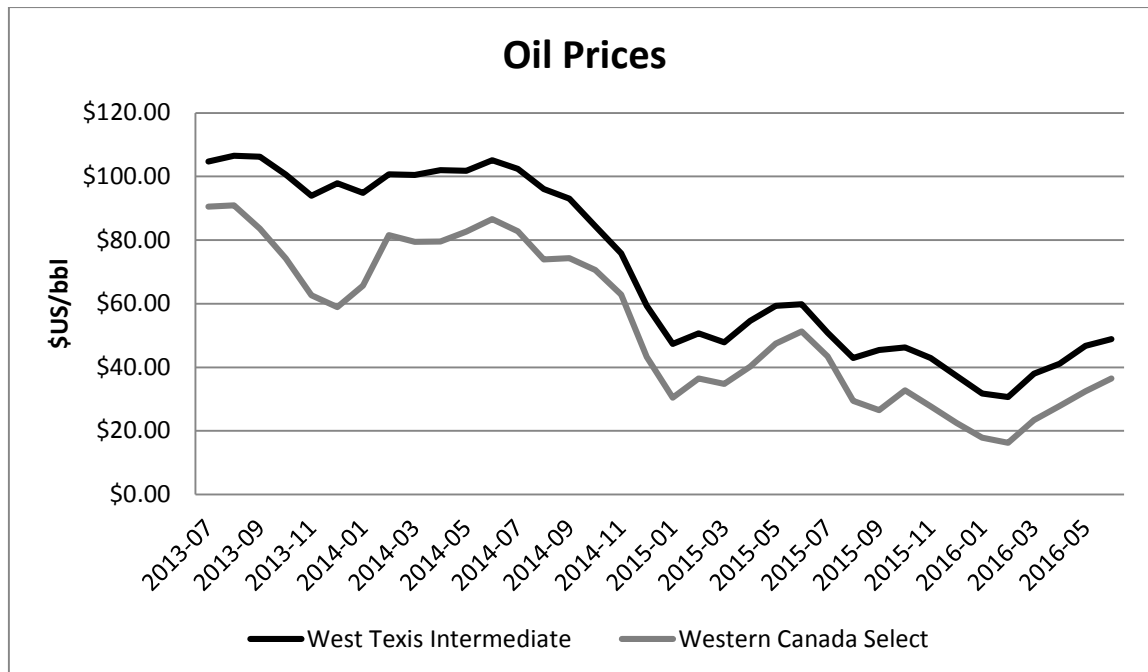
- Despite the second quarter contraction, the Bank of Canada expects 3.5 per cent annualized growth in the third quarter as oil production resumes and rebuilding begins in Fort McMurray. Overall, the Bank of Canada expects real GDP to grow by 1.3 per cent in 2016, 2.2 per cent in 2017, and 2.1 per cent in 2018.

2.2 Canadian Dollar

- After falling below \$0.70 in January, the Canadian Dollar (CAD) gained value in the first four months of 2016 and has since fluctuated around \$0.77. Sitting at \$0.7633 on August 31, 2016, the CAD is roughly where it was a year earlier (\$0.7692).



- The CAD has been fluctuating in response to shifting expectations of United States monetary policy and higher oil prices.

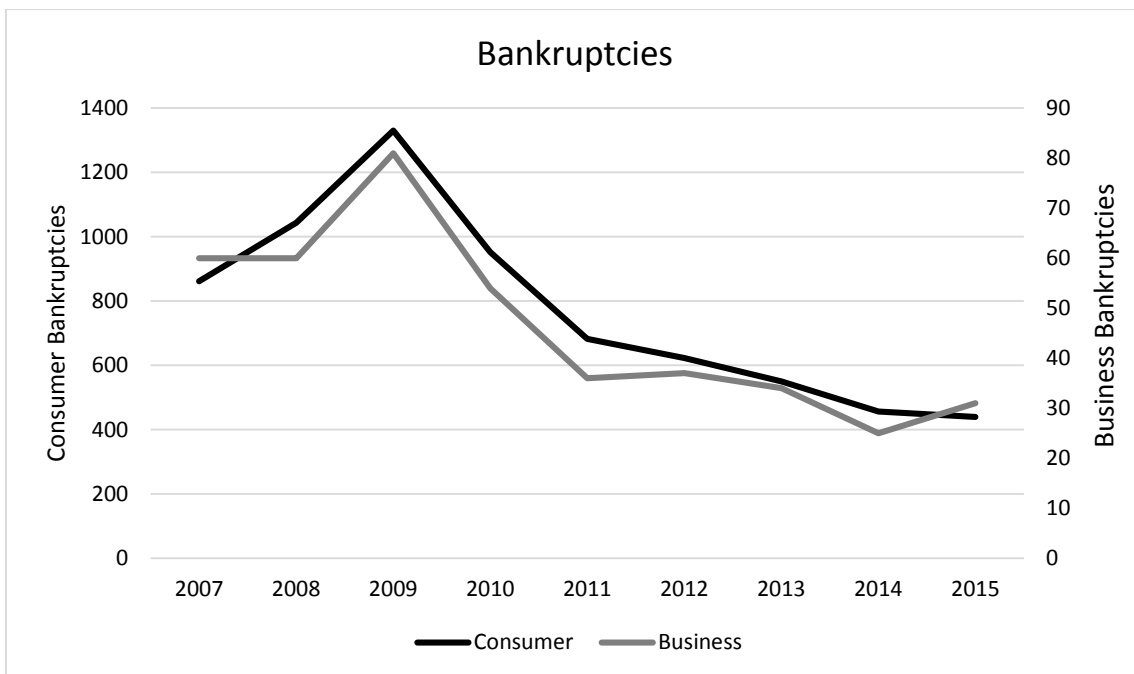


2.3 Interest Rates

- On July 13 2016, the Bank of Canada announced it would maintain its overnight interest rate target at 0.5 per cent, as it has since July 2015.
- The Bank has stated that most measures of core inflation (which exclude volatile components like food and energy products) remain close to 2 per cent but would be lower without the impact of past exchange rate depreciation. The Bank projects that inflation will average close to 2 per cent throughout 2017.
- The Bank of Canada will make its next interest rate announcement on September 7, 2016.

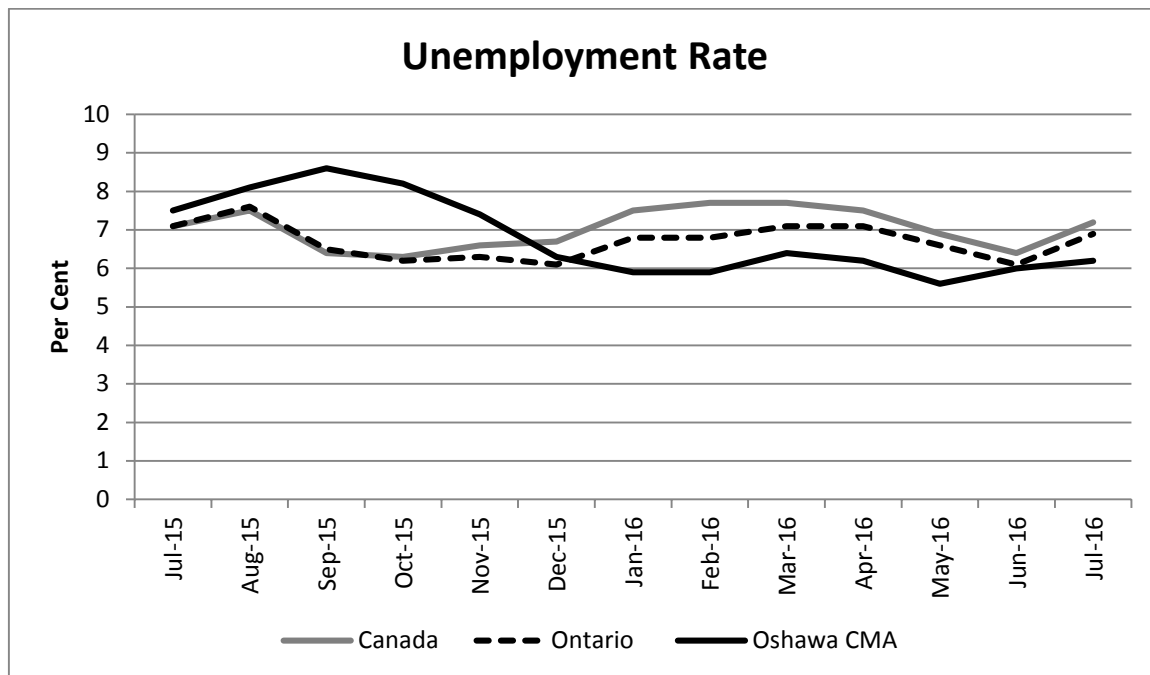
2.4 Bankruptcies

- Industry Canada data shows both consumer and business bankruptcies have been in steady decline since 2009 and are below pre-recession levels in the Oshawa Census Metropolitan Area.

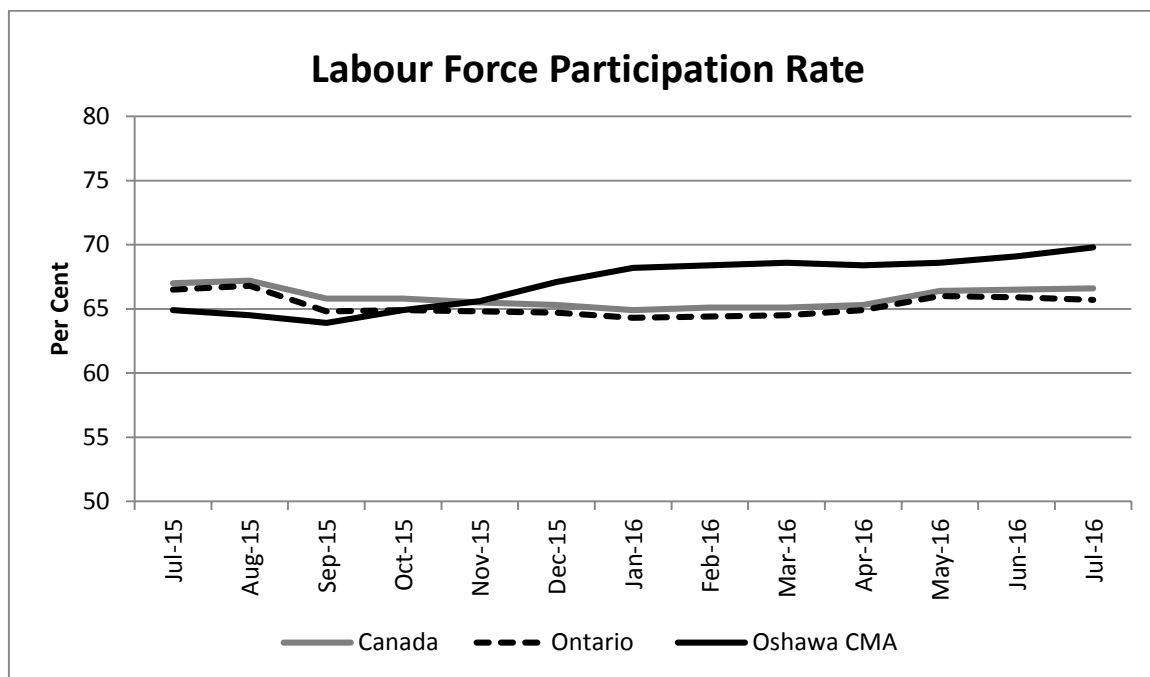


2.5 Unemployment

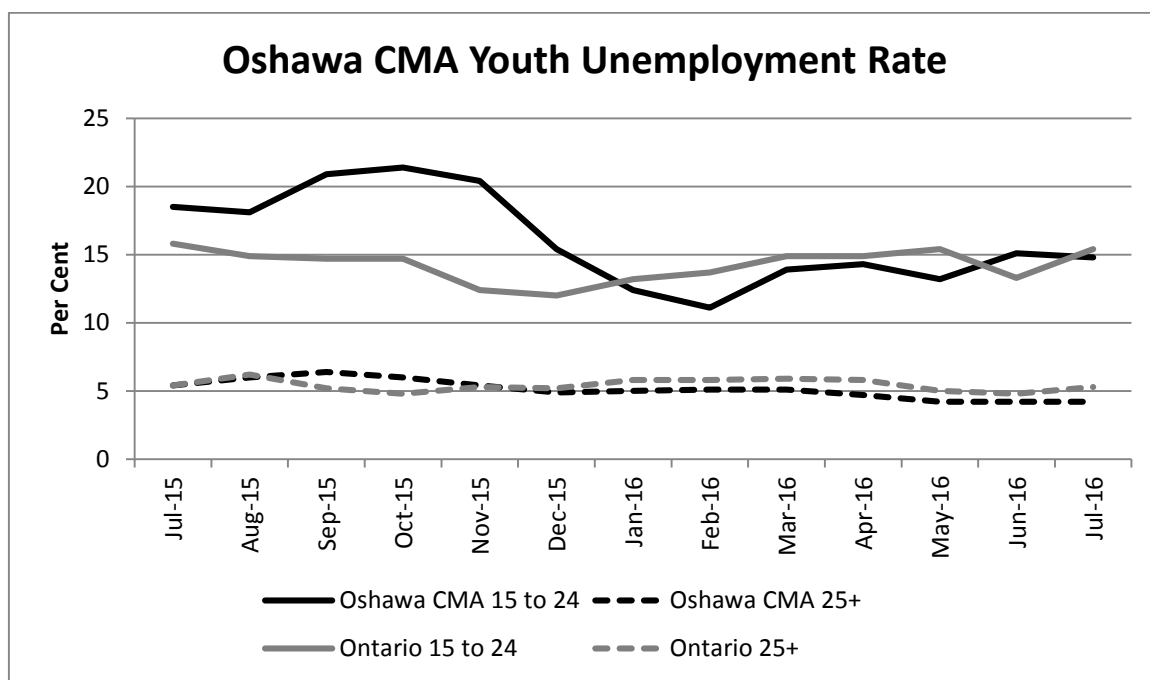
- In July 2016, Oshawa CMA unemployment rate was measured at 6.2 per cent, while Ontario's rate was 6.9 per cent and Canada's rate was 7.2 per cent. Throughout 2016, the Oshawa CMA unemployment rate has remained below that of Ontario and Canada.



- Meanwhile, the labour force participation rate experienced in the Oshawa CMA has remained higher than that of Canada and Ontario in 2016.



- In the Oshawa CMA, the youth unemployment rate was 14.8 per cent in July 2016 while the unemployment rate experienced by individuals aged 25 and over was 4.2 per cent. Throughout Ontario, the youth unemployment rate was measured at 15.4 per cent.



2.6 Real Estate

- The Toronto Real Estate Board has released sales figures for July 2016 which show the average price of an existing home in Durham Region (all home types) was \$518,148 in that month, up 16 per cent from July 2015 (\$448,048).
- Across the entire Toronto region, the average home price was \$718,422 in July, up 18 per cent from July 2015 (\$609,236).

2.7 British Columbia Initiates New Tax on Real Estate Sales

- Purchase data collected between June 10 and July 14 indicated foreign buyers of real estate (i.e., those who aren't Canadian citizens or permanent residents) accounted for 10 per cent of the value of real estate purchases in the Vancouver region.
- On August 2, 2016, the British Columbia government implemented the Additional Property Transfer Tax on Residential Property Transfers to Foreign Entities in the Greater Vancouver Regional District, a 15 per cent tax on home purchases in the Metro Vancouver area involving foreign buyers.
- Revenue from the additional tax will be used to fund housing rental and support programs.
- Ontario's Finance Minister has signalled that the Ontario Government will be examining British Columbia's tax decision.

2.8 General Motors Labour Negotiations

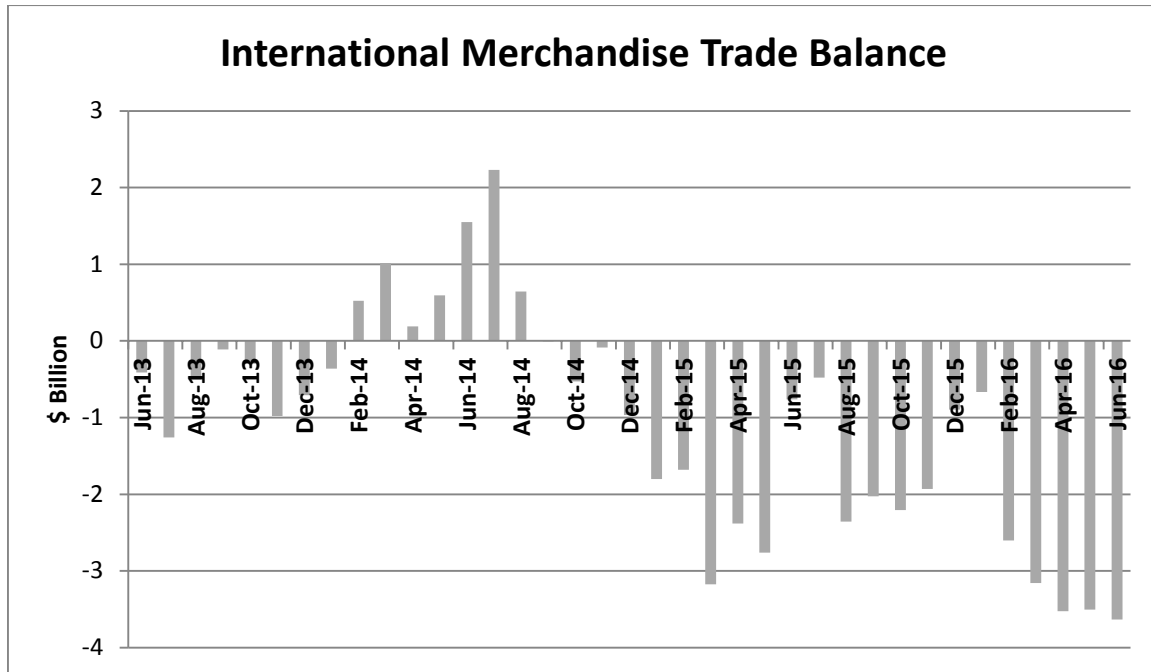
- On Wednesday August 10, the Detroit Three auto makers and Unifor, the union representing Canadian auto workers, began negotiating labour contracts for the General Motors assembly plant in Oshawa, Ford's engine factories in Windsor, and Chrysler's assembly plant in Brampton. Existing contracts with the three auto makers expire on September 19, 2016.
- General Motors currently doesn't have any new vehicles scheduled for production in Oshawa after 2019.
- Stephen Carlisle, president of General Motors Canada Ltd., has said that no decisions will be made regarding new vehicles at the Oshawa plant until after negotiations with Unifor have concluded.

2.9 Brexit

- On June 23, 2016, Britain voted to no longer continue as a member of the European Union (EU).
- The vote immediately triggered significant exchange rate movements and sharp repricing of a number of asset classes, but the global financial system has appeared to be relatively resilient.
- On August 4, 2016, the Bank of England cut interest rates for the first time since 2009 and said it would buy 60 billion pounds of government debt. It lowered its main lending rate to a record-low 0.25 per cent from 0.5 per cent, in line with market expectations.
- The central bank expects the economy to stagnate for the rest of 2016 and suffer weak growth throughout next year.
- The impact of the vote on Canadian GDP is anticipated to be modest as the UK is a destination for only 3.5 per cent of Canadian exports.

2.10 International Trade

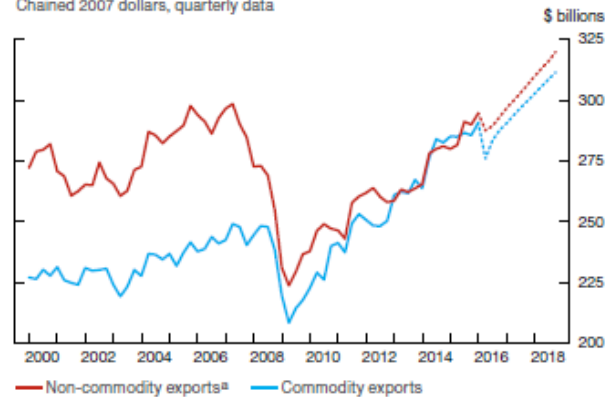
- Canada's imports increased 0.8 per cent to \$45.0 billion in June while exports increased 0.6 per cent to \$41.4 billion. As a result, Canada's merchandise trade deficit with the world widened from \$3.5 billion in May 2016 to a record \$3.6 billion in June 2016.
- Imports from the United States were up 1.5 per cent to \$29.8 billion and exports were down 1.2 per cent to \$31.6 billion. As a result, Canada's trade surplus with the United States narrowed from \$2.6 billion in May to \$1.8 billion in June. Meanwhile, Canada's trade deficit with countries other than the United States narrowed from a record \$6.1 billion in May to \$5.4 billion in June.



- In its July Monetary Policy Report, the Bank of Canada highlighted findings that show Canadian non-commodity exports have recovered almost to their pre-recession peak and that foreign demand and the past depreciation of the Canadian dollar are expected to continue to support non-commodity exports.

Chart 6: Real exports have been increasing steadily

Chained 2007 dollars, quarterly data



a. Non-commodity exports includes goods and services.

Sources: Statistics Canada and Bank of Canada calculations and projections

3. Conclusion

- The Finance Department will continue to monitor the economic environment and relevant indicators as they will impact the current Business Planning and Budget process.

Original signed by

R.J. Clapp, CPA, CA
Commissioner of Finance



Interoffice Memorandum

TO: Members of Regional Council

FROM: Brian Bridgeman, Commissioner of Planning and Economic Development

DATE: August 31, 2016

RE: 2016 Transportation Tomorrow Survey

The Regional
Municipality
of Durham

Planning and Economic
Development Department

Planning Division

Please be advised that the Transportation Tomorrow Survey (TTS) will commence on Tuesday, September 6th and is expected to conclude in mid-December. The TTS is one of the largest travel surveys in North America, and is an important tool to support planning for transportation infrastructure and services in the Region of Durham and across the Greater Golden Horseshoe. The 2016 TTS is being led by the Ontario Ministry of Transportation with support from Metrolinx, the Toronto Transit Commission, and 19 upper- and single-tier municipalities including the Region of Durham.

The TTS is a voluntary travel survey that has been conducted every five years since 1986, coinciding with Census years. For the 2016 TTS, randomly selected households will be invited to participate in the survey through an invitation letter, and the survey can be completed by phone or online. Some of these households will also receive a phone call following receipt of the invitation letter. Further, a small percentage of households will receive a phone call without an invitation letter. The goal is to obtain completed surveys for five percent of households in the Region of Durham.

The TTS collects information on the trips made by each household member (11 years of age and older), as well as their age, gender, employment status, etc., to reflect the travel habits of residents during a typical week day. Awareness and participation in this survey is critical to its success. All information collected by the TTS is protected under the *Freedom of Information and Protection of Privacy Act* and cannot be traced to an individual household.

Enclosed is a sample of the letter from the Minister of Transportation being sent to households invited to participate in the TTS, and a fact sheet with more information about the survey. An information page on the 2016 TTS will also be set up on the Region's website, as well as a Public Service Announcement, prior to the Tuesday, September 6th start date.

Encl.

"Service Excellence
for our Communities"

Page 2

Re. *2016 Transportation Tomorrow Survey*
Date: August 31, 2016

Cc: Department Heads
Dave Selby, Durham Regional Police Services
Vincent Patterson, Durham Regional Transit
Area Municipal Councillors
Area Municipal CAOs

**Ministry of
Transportation**

Office of the Minister


Ferguson Block, 3rd Floor
77 Wellesley St. West
Toronto, Ontario M7A 1Z8
www.ontario.ca/transportation

**Ministère des
Transports**

Bureau du ministre

Édifice Ferguson, 3^e étage
77, rue Wellesley ouest
Toronto (Ontario) M7A 1Z8
www.ontario.ca/transports





Log in at **TTS2016.ca**
Your secure access code is

Your household has been randomly selected to represent your community in the 2016 Transportation Tomorrow Survey. The Transportation Tomorrow Survey is an important travel survey, conducted on behalf of the Province of Ontario, your municipality and other municipalities in central Ontario. Every five years for the past 30 years, this survey has collected travel information of people in your community to support planning for transportation infrastructure and services.

You may complete the survey online or by phone:

- Log in online at **TTS2016.ca** using the secure access code at the top of this letter.
- Complete the survey by phone with a professional interviewer by calling **1-855-688-1133** (toll-free). The phone interview will take about 10 minutes.

Your survey responses will be anonymous, and all information collected will be kept confidential. Your responses will be combined with other responses in your area and used to identify travel patterns. No information collected through this survey will be able to be traced to your household.

Your household's participation in this survey is critical to the project's success. The Transportation Tomorrow Survey is an important tool to support planning for transportation infrastructure and services across central Ontario. If you have any questions, please call the Ministry of Transportation at 1-800-268-4686, or visit our web site at TTS2016.ca.

Thank you for participating.

Sincerely,

A handwritten signature in black ink, appearing to read 'Steven Del Duca'.

Steven Del Duca
Minister of Transportation

Project Fact Sheet

The Transportation Tomorrow Survey (TTS) is a confidential and voluntary travel survey on how Ontarians in the Greater Toronto Area and the Greater Golden Horseshoe use the transportation system. The data collected helps local and regional governments, as well as the province and its agencies, make transportation planning and investment decisions. The survey is repeated every five years.

The TTS is jointly undertaken by 22 funding agencies, including the Ministry of Transportation of Ontario (MTO), Metrolinx/GO Transit, the TTC, and upper and single-tier municipalities across the Greater Toronto Area and Greater Golden Horseshoe, including the Region of Durham. Starting in late August 2016, pre-survey letters will be sent to randomly selected households with details about the survey. Participants can take the survey by phone or online.

1. **Survey Type:** Household travel survey.
2. **Survey Methodology:** Interviews conducted by telephone or online to collect information related to household travel on the previous weekday.
3. **Type of Information Collected:** There are three types of factual information collected in the survey:
 - **Household Information:** Home location, number of people, dwelling type (single family, apartment) total household income range
 - **Individual Information:** Age range, gender, employment status (work full-time, part-time), work location, parking arrangements at work (free, paid), work at home, student status (attend school), school location, transit pass, occupation
 - **Trip Information:** Origin and destination, mode of travel (car driver, car passenger, transit, walk, taxi, ride share/Uber, etc.), trip purpose (work, school, etc.), start time, travel route information (transit trips only)
4. **Survey Letters and Phone Contact:** Households selected to be surveyed will receive an invitation letter. Households with listed phone numbers will also receive phone calls (with an "Ontario Gov't" caller display). A small sample will not receive the letter, but will be contacted via a random digit-dialled landline or cell phone number.
5. **Survey Duration:** Starts on September 6, 2016 and continues to mid-December 2016.
6. **Telephone Call Timing:** Telephone calls will be made from 5:30 PM to 9:30 PM on weeknights and from 10:00 a.m. to 5:00 p.m. on weekends.
7. **Survey Sample:** The target is to have completed surveys for about 163,500 households, of which 11,700 are in the Region of Durham. This represents a five per cent sample of households across the survey area (with the exception of the City of Hamilton targeted at three percent).
8. **Survey Area:** The survey area includes the regional municipalities of Durham, Halton, Peel, Niagara, Waterloo and York; the counties of Brant, Dufferin, Peterborough, Simcoe and Wellington; the cities of Barrie, Brantford, Guelph, Hamilton, Kawartha Lakes, Peterborough and Toronto; and the Town of Orangeville.
9. **Survey Website:** www.TTS2016.ca

From: Canadian Council for Public-Private Partnerships <partners@pppcouncil.ca>
Sent: August-24-16 2:00 PM
To: Clerks
Subject: 2016 CCPPP Awards Applications Available | Les demandes de candidature aux prix de 2016 sont ouverts

Problem viewing this email? See the [online version](#)



AWARDS

C.S. - LEGISLATIVE SERVICES



2016 CCPPP National Awards Applications Available

Original
To: CIP
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Take Appr. Action

The deadline is approaching to submit a project for the CCPPP 2016 National Awards for Innovation and Excellence in Public-Private Partnerships.

Qualifying projects may submit in the following three categories:

- Project Financing
- Service Delivery
- Infrastructure

The deadline for applications is 12:00 Noon (EDT), Tuesday, September 20, 2016.

AWARDS INFO & APPLICATION FORM

Or contact The Canadian Council for Public-Private Partnerships at 416-861-0500 for more information.

The Canadian Council for Public-Private
Partnerships

55 University Avenue, Suite 608
Toronto, Ontario, M5J 2H7 Canada
Tel: +1.416.861.0500

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PRIX



Les demandes de candidature pour les Prix nationaux de 2016 sont ouverts

La date limite est bientôt pour les demandes de candidature liées aux Prix nationaux du CCPPP de 2016 pour innovation et excellence en matière de partenariats public-privé.

Les projets admissibles peuvent être présentés dans les trois catégories suivantes :

- Financement de projets
- Prestation de services
- Infrastructure

La date limite de présentation des demandes de candidature est le mardi 20 septembre 2016, à midi (HAE).

PLUS D'INFORMATION ET LE DEMANDE DE CANDIDATURE
(en anglais seulement)

Ou appelez le Conseil canadien pour les partenariats public-privé au numéro

416 861-0500 afin d'obtenir de plus amples renseignements.


Le Conseil canadien pour les partenariats public-privé

55, avenue University, Bureau 608
Toronto, Ontario, M5J 2H7 Canada
Tel: +1.416.861.0500

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- efficiency, effectiveness or quality of service using the practice/innovation
- d. What improvements have been discovered by implementing the practice (reduced cost, reduced time frames to complete work, improved quality ,etc.)
 - e. The measurement/metric used to determine success of the practice, and
 - f. The practice/innovation must be easily transferable and nonproprietary

Judging

- All entries will be considered open to public knowledge
- Judging will be done by members of the Ontario Roads Coalition

Reporting the Results

A plaque for the winning practice/innovation will be presented at the OGRA Conference in February 2017 during the Annual Awards Luncheon.

[Click Here](#) for more information and a Nomination Form!

Join the conversation at [the OGRA Interchange](#)

The mandate of the Ontario Good Roads Association is to represent the transportation and public works interests of municipalities through advocacy, consultation, training and the delivery of identified services.



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[Unsubscribe from community emails](#)

From: Ontario Good Roads Association <Mail@ConnectedCommunity.org>
Sent: August-26-16 10:39 AM
To: Clerks
Subject: Winter Operations Workshop - Don't Let Your Risk Manage You

C.S. - LEGISLATIVE SERVICES

Problems Viewing This Email? [Click Here](#)

Original

To: CIP

Copy

To: C. CURTIS

C.C. S.C.C. File

Take Appr. Action

2017 OGRA Conference

Since 1894, OGRA has brought together Ontario's municipal leaders to discuss how municipalities can create opportunities and respond to challenges. In February 2017, OGRA's members will convene at the historic Fairmont Royal York in downtown Toronto. Under the banner of Leadership Matters delegates will enhance their understanding of the key issues that will build stronger and more prosperous communities across Ontario. To learn more about the 2017 OGRA Annual Conference visit: www.ograconference.ca

OGRA Career Hub

Post your job vacancies at OGRA.org, where every day, hundreds of industry professionals stop by to get trade news and see the latest jobs from municipalities around the province of Ontario.

Join the conversation at [the OGRA Interchange](#)

The mandate of the Ontario Good Roads Association is to represent the transportation and

public works interests of municipalities through advocacy, consultation, training and the delivery of identified services.



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