



# Realtor and Developer Event

October 2021

## Durham Economic Development Partnership - DEDP

- Represents all 8 municipalities in the Region
- The Region and municipalities are nimble and open for business
- DEDP collaborates to help businesses with their investments



### **Durham Region Overview:**

- Booming Growth
- History of Innovating
- Talented
- In-Demand



# Booming Growth

We're confident the booming growth of our community offers the very best opportunity for investment in the GTHA.



# **Booming Growth**Quick Facts

- 2019 commercial/industrial building activity was \$900M, 55% increase over 2018.
- 2020 commercial/industrial activity was over \$1 billion.
- Market-ready land is available now.
- Continued pipeline of serviced land: desirable parcels coming to the market.

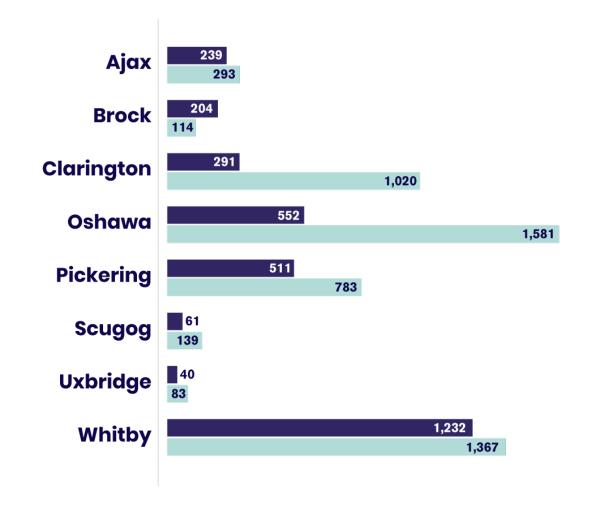


### 2020 Residential Building Permits

## New residential units by municipality

**2019** (3,130 units)

**2020** (5,380 units)





## 2020 Non-Residential Permit Activity

## Non-residential floorspace

('000 square feet)

2019

2020

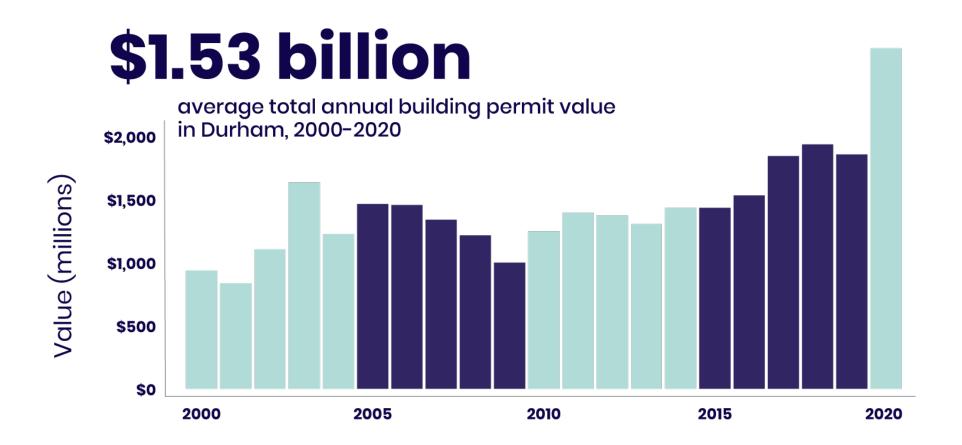






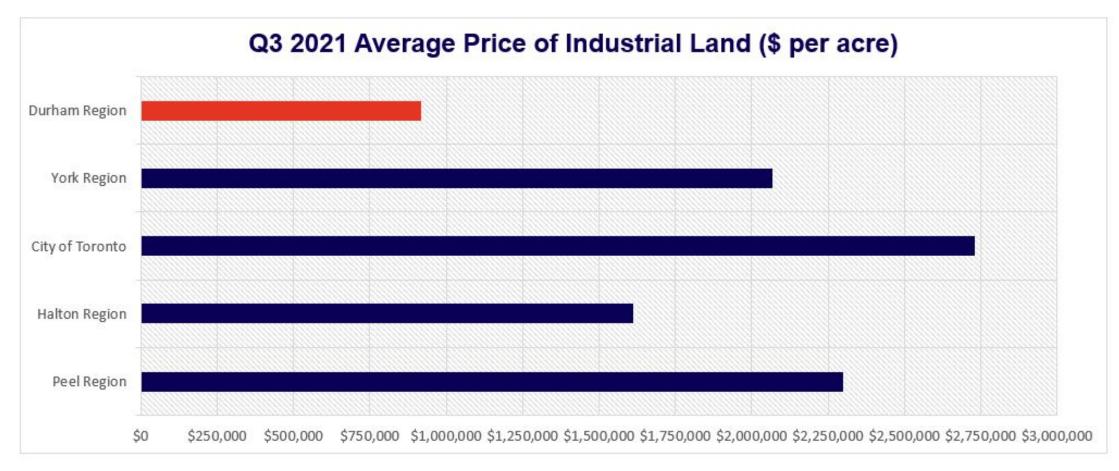
## Total Building Permit Value

0





## ■<sup>o</sup> Value of Industrial Land



Information source: CBRE



## Competitive

## Durham's booming growth is your big opportunity

### Durham offers:

- low operating cost environment for industrial and office development relative to the GTHA
- access to high quality infrastructure
- average employment land prices below Hamilton and Peel, York and Halton regions
- industrial development charges generally the lowest of GTHA
- largest supply of available designated employment lands in the GTHA



# History of Innovating

# We're confident our innovation community will continue to solve the world's biggest challenges.



# History of Innovating

**Quick Facts** 

- Clean Energy Capital of Canada
- Leading the way in Autonomous, Connected, and Electric Vehicles
- A vibrant cluster of energy, environmental and engineering businesses

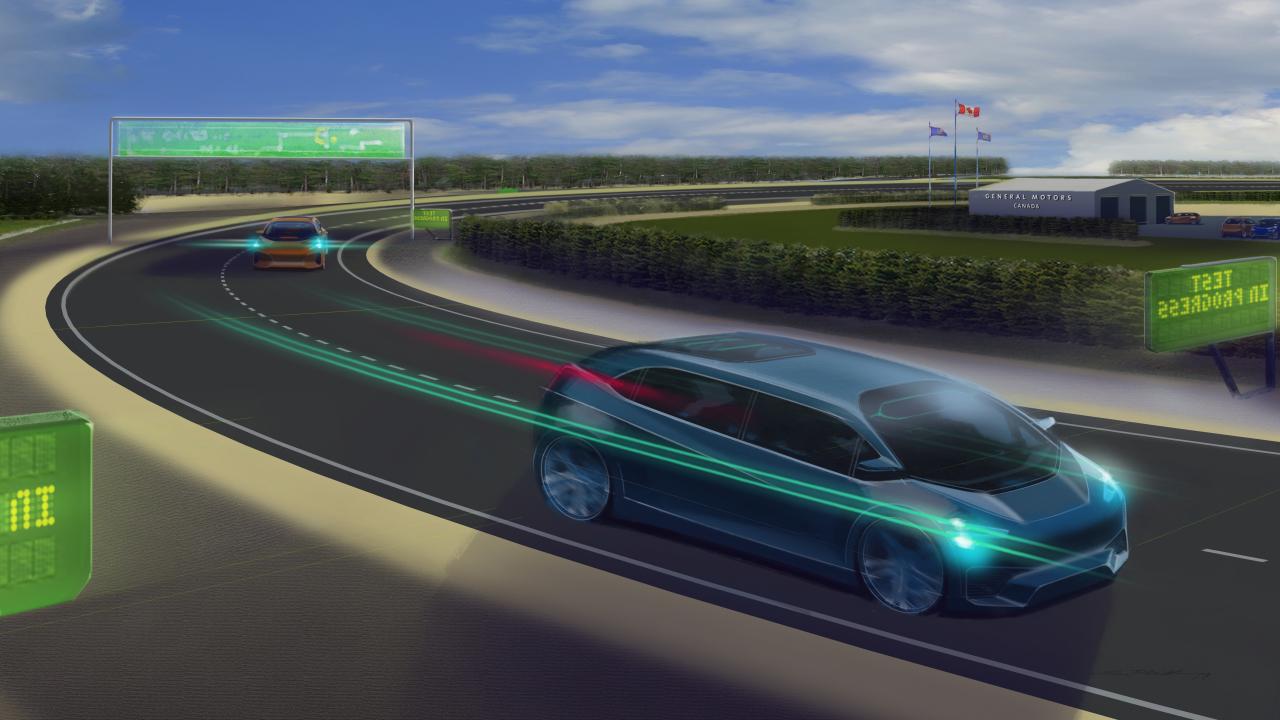




### McLaughlin Carriage Co.

Robert McLaughlin settles in Darlington Township (now known as Clarington), and launches a business manufacturing horse-drawn sleighs and carriages. By the turn of the century, his Oshawa facility is one of the largest carriage factories in the world.

Image courtesy of Oshawa Public Libraries, Local History Collection.







**Future** Energy

> Digital Technology

Health Tech



Clean Tech



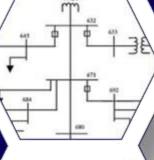
Cyber Security

Next-Gen Mobility

Energy



Agri-Food



Creative Culture

Advanced

**Automation** 





### **Innovation Community**

- Leader in Applied Al
- Centre for Cybersecurity
- Innovation in Clean Energy at Ontario Tech
- ACE Climatic Wind Tunnel
- Brilliant Catalyst at Ontario Tech
- SPARK Regional Innovation Centre
- 1855 Accelerator Whitby
- OPEN.Innovative Creative Arts Incubator, Durham





# We're confident innovative businesses can find the talent they need in Durham Region.



# Talented

### **Quick Facts**

- 3 Post-Secondary Schools
- One of the top 5 fastest growing centres for tech talent in Canada
- Home to over 10,000 highly skilled engineering, environment and energy sector workers



### 0

### **World Class Talent Pool**

- Ontario Tech University is No. 1 in cross-sector research of all Canadian undergraduate universities.
- Durham College is one of Canada's top 50 research colleges.
- Trent is the #1 ranked undergraduate university in Ontario and #3 in Canada.









## Immigration and Settlement



5 of 7 new residents into Durham in the last 5 years are immigrants

- Wide-ranging resources to help newcomers settle in Durham Region at the Durham Immigration Portal
- Durhamlmmigration.ca



## In-Demand

# We're confident you'll love our creative side. Explore it in our 14 vibrant downtowns.





- 53 golf courses
- 350 KMs of nature trails
- **551** parks
- 3 lakes
- 1 Provincial park
- 14 beaches
- 14 distinct downtowns
- 2 yacht clubs
- 7 marinas



**Arts, Culture** and Entertainment

- 14 museums
- 18 family entertainment centres
- 7 performing arts centres
- 12 art galleries
- Durham Regional International Film Festival (DRIFF)
- Globally successful music industry



### **Downtowns of Durham**

Durham Region is home to fourteen distinct downtowns.

Each downtown offers unique shopping, dining and other experiences along with opportunities for co-working and office space.

'Downtowns of Durham' Website: <a href="DowntownsOfDurham.ca">DowntownsOfDurham.ca</a>



### **Exciting Development Potential**

We're confident the booming growth of our community offers the very best opportunity for investment in the GTHA.





# We're confident our team can help you. investdurham@durham.ca

InvestDurham.ca in 💆 💿

If this information is required in an accessible format, please contact Economic Development & Tourism at 1-800-706-9857, ext. 2619.